

Why Add “KelseyCare” Alongside Existing Plans?

KelseyCare customers include Harris Health, the City of Pearland, City of Sugar Land, City of Houston, City of Conroe, Mitsubishi Caterpillar Forklift Americas, and Fort Bend ISD - with membership of over 70,000 enrollees.

Omar Reid, former HR Director – City of Houston, states that switching to a “narrow network” strategy in which more than 70% of the plan members enrolled in KelseyCare, reduced annual trend from 10%, to 2-3% and saved the City more than \$42 million.

Clay Pearson, City Manager, City of Pearland, recently published a report stating that due to the wellness and implementation of the KelseyCare plan, the City is projecting an 11.3% **decrease** to benefits budget for 2016-2017. 70% of the plan members, are enrolled in the KelseyCare plan.

A case study of **9 different employers** offering KelseyCare, shows an average 17% lower cost of the KelseyCare plan, compared to PPO plans offered by these employers.

A study done by **Cigna Healthcare**, shows that the KelseyCare plan delivers 21% lower hospital admissions per 1,000 members; 22% lower hospital bed days per thousand members; and a 30-50% lower cost of High Cost Claimants in KelseyCare, compared to non-Kelsey Seybold physician networks.

The KelseyCare plan is available through **Aetna (Aetna KelseyCare)**, **Cigna (KelseyCare powered by Cigna)**, and **United HealthCare (United Charter)**.

The KelseyCare plan scores comparable – or better – on Member Satisfaction on compared to all major health plans measured in the independent CAHPS (Consumer Assessment of Health Plan Satisfaction) Survey.

The KelseyCare plan has been benchmarked by the independent AonHewitt Health Value Initiative for 9 years, and has been described by AonHewitt as “the most cost effective health plan in the greater Houston area.”